

February 2024

### MARKET LINK PROGRAMS

Pricing Program Signup

#### **Decisions:**

- 2024 Commodity Acreage
- Estimate average yield, consider 5 yr. avg
- Estimate 1/3 of production
- Choose one program or spread over all programs.
- Call NPC at 815-539-1089 to enroll bushels

# Signup period starts now!!

Northern Partners Cooperative Market Link pricing programs offer a diversified grain pricing approach that offers flexibility in timing and delivery location. Let professionals and industry leaders make the difficult pricing decisions for you. There are 2 programs outlined below to help you market your grain.

#### Program #1 Average Pricing

This program markets 5% of enrolled bushels at the same time every week for 20 weeks. The pricing period starts on March 4th and ends July 15th. The price will end with a Dec Corn or Nov Bean Futures value (HTA). Basis can be set anytime depending on delivery time and location which is decided by the producer with help from Northern Partners if desired., This flexibility enables each individual producer to customize their marketing to their respective market. Cost is \$.05 per bushel.

#### Program #2 JSA Select Pricing

This program draws off the experience of trading professionals to set the futures price on a portion of your Corn and Soybean production. Bi-weekly updates are provided to all participants. All hedges and open positions are transparent. The professionals at JSA have the ability to establish a hedge and actively manage the position to enhance the ultimate price your receive, using both futures and options. Cost is \$.07 on corn and \$.09 on beans.

The pricing period for all programs will end by Sept 15th.

Contact you NPC Merchandiser today for enrollment or to answer any questions you may have.

815-539-1089

## **Program History**



