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## Market Link 2026

The pricing contracts for the JSA Select professional pricing program and the Average Price program for the 2026 crop year have been finalized.

## 2026 Program Pricing Results

|                               | <u>JSA Select</u> | <u>Avg Price</u> |
|-------------------------------|-------------------|------------------|
| <b>Corn (Dec Futures)</b>     | <b>5.03</b>       | <b>4.74</b>      |
| <b>Soybeans (Nov Futures)</b> | <b>12.12</b>      | <b>11.58</b>     |

The year has essentially gone through **three different market phases**:

### **January–March: Heavy supplies and bearish balance sheets**

- Large U.S. corn/soybean inventories
- Strong 2025 production
- South American competition
- Uncertainty surrounding U.S.–China trade
- Prices generally struggled

### **April–July: Weather, geopolitics and policy begin shifting the market**

- Middle East conflict dramatically increased energy/fertilizer costs
- Planting-acreage changes became important
- Weather concerns developed across portions of the U.S.
- Biofuel policy became increasingly important for soybeans
- China gradually returned as a soybean buyer

### **August–September: A major grain rally**

- Corn, wheat and soybeans all rallied sharply
- Black Sea disruptions tightened global grain availability
- Middle East energy disruptions raised production/transportation costs
- August produced unusually strong futures gains
- The September USDA balance sheet highlighted a much tighter **global grain situation**, despite a very large U.S. corn crop.